

# THE LOFT9 EXPERIENCE

Loft9 Consulting is as focused on the experience we deliver as the one we create.

## THE BASICS



Management Consultants who speak your language



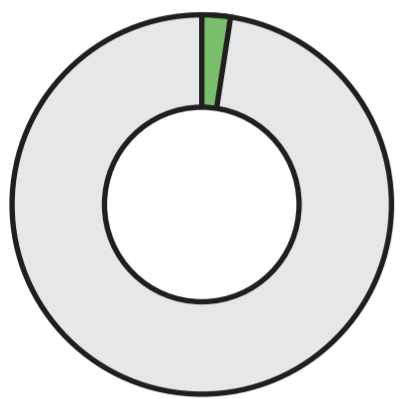
Launched on January 1, 2010



Two locations  
- Seattle  
- Denver

## TREAT THE BEST LIKE THE BEST

We only hire the most qualified Associates



Less than 3% of applicants invited to join



40% of our hires from existing Associate referrals

100%  
of our Associates



Have at least a 4-year degree



Have or are working towards a certification in 1 of Loft9's 4 service lines

We help them achieve their fullest potential



Training

100+ Hours: Average time Associates invest per year on training and development



Collaboration

Associates work together in a Co-Delivery system to bring clients the most reliable, consistent, and effective team possible



Growth

Career paths from Analyst to Principal Consultant and Director



Culture

Team-focused atmosphere elevates performance, encourages personal development, and delivers the best outcomes for clients

We make sure they wouldn't want to work anywhere else



100%

of Associates would recommend Loft9 to friends



Loft9 named 1 of *Seattle Business Magazine's* 100 Best Companies to Work For in 2015

2014  
Named a Best Workplace by *Puget Sound Business Journal*

2013, 2012  
Named a Best Firm to Work For by *Consulting Magazine*

## BRING THE RIGHT EXPERIENCE, CREATE THE RIGHT EXPERIENCE

Our expertise runs across the business lifecycle, from envisioning to optimization



Business Analysis



Project Management



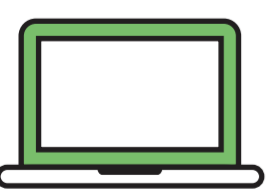
Change Management



Process Improvement

We're there at the right time with the right experience to consistently produce great results

44 clients across diversified industries



Tech



Retail



Nonprofit



Financial services



Insurance



Software

Elevated outcomes

100%

of clients surveyed would refer us to a colleague

Results lead to growth

\$11M

Expected 2015 revenue

\$14M

Expected 2016 revenue  
Compared to \$2.4M in 2010

85: Projected number of Associates by end of 2015

Compared to 17 at end of 2010



By 2020

150 Associates in Seattle

50 Associates in Denver

Our third market to be opened

Our Associates get an amazing place to work. Our clients get fresh thinking, sincere partnerships, and elevated outcomes.

That's the Loft9 experience.

loft9  
It's the experience.™